



Duration
36 hours



Languages
English, French



Format
Classroom



Level
Intermediate



Participants
20



Award
Kühne Foundation &
CIPS Training
Certificate

OVERVIEW

Transform your procurement skills to deliver vital resources where they are most needed.

This course is designed for humanitarian practitioners involved in sourcing and purchasing. This comprehensive programme is crafted to build upon their existing procurement competencies, strengthening their capacity to contribute to their organisation's life-saving efforts more effectively, economically, and efficiently.

Participants will delve into the multi-faceted procurement cycle. This in-depth exploration focuses on sharpening the skills required for local market assessments, identifying and selecting suppliers with a strategic perspective, forging robust contracts, and managing supplier relationships.

With a firm grip on these fundamental procurement principles, participants will be ready to navigate complex procurement challenges confidently, ultimately contributing to streamlining and enhancing humanitarian operations.

METHODS

- Tutor-led interactive lectures
- Assessments
- Group Exercises
- Role Play

LEARNING OBJECTIVES

- Learn how procurement presents an opportunity to add value to your organisation and humanitarian effort.
- Develop competitive procurement strategies and learn how to create Contracts and Framework agreements with key suppliers, through local market assessment.
- Explore opportunities for value-added sourcing and cost-saving through strategic sourcing & category management.
- Ensure procurement value is captured, enabled, and sustained, by identifying the right value levers.
- Learn how to develop and apply appropriate selection and award criteria to evaluate supplier proposals.

REVIEWS

For our logistics team at the IFRC Regional Office for Europe and Central Asia, we consider this collaborative initiative a decisive moment in the process of enhancing the procurement capacities of the Red Cross and Red Crescent societies in the region.

JOSE FERNANDO GIRALDO VANEGAS

IFRC National Society Logistics Development
Europe and Central Asia

TARGET AUDIENCE

Procurement practitioners from humanitarian organisations and government ministries.

COURSE OUTLINE

- Module 1: Introduction to Procurement and Category Management.
- Module 2: Strategic Sourcing and Tendering
- Module 3: Developing Contracts
- Module 4: Contract Management
- Module 5: Supplier Relationship Management (SRM)
- Module 6: Supplier Performance

FEES

We provide training opportunities free of charge in the humanitarian sector. Contact us to discuss sponsorship options.